

Maritime English

Inglés Marítimo · Logistics & Shipping Law

When the sea won't wait for translation, your team shouldn't have to either.

VHF · CH 16 → 12

● LIVE

VTS: Vessel ahead, what are your intentions? Over.

BRIDGE: My intention is to alter course to starboard. Over.

VTS: Understood. Proceed to anchorage Alpha. Out.

Standard Marine Communication Phrases (IMO SMCP):
trained until it's automatic.

THE CONTEXT

When a single word costs a manoeuvre

You're on the bridge. Radio in hand. On the other end, a pilot in Singapore or an agent in Rotterdam or a Filipino captain who needs an answer now.

Not on Monday. Not after coffee. Now.

Maritime English isn't classroom English. It's an **operational code**, where a mispronounced word can delay a discharge, cost thousands of dollars in demurrage or compromise a manoeuvre. And ashore, a badly worded clause in a charter party or a late Notice of Readiness can cost more than any storm.

Our two-level programme trains your teams to **operate and negotiate in English**, from the quay to the charter party.

2

levels, each one available on its own

3 + 3

months per course, with a dedicated tutor

B1 → C1

from operational English to contract level

100%

online, in your team's working hours

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THE PASSAGE PLAN

Two courses, one route



OPERATIONS

Entry A2/B1 → target B2

Maritime English & International Logistics

Inglés Marítimo y Logística Internacional

For teams who move ships, cargo and paperwork every day and need English that works under pressure.

DURATION	FOCUS	MODE
3 months	Operations	Online + tutor

- **Operational technical vocabulary:** deck, engine, cargo, navigation and emergencies.
- **Real-world situations:** communicating with pilots, port authority, VTS and during PSC inspections.
- **Reading and drafting documents:** Bills of Lading, manifests, SOFs and NORs.
- **Emergency communications:** IMO Standard Marine Communication Phrases (SMCP).
- **Interview English:** preparation for joining vessels under a foreign flag.

DOCUMENTS YOU'LL WORK WITH

B/L

Cargo manifest

SOF

NOR

SMCP



COMMERCIAL & LEGAL

Entry B2 → target C1

Maritime English & Shipping Law

Inglés Marítimo y Derecho Marítimo

For people who negotiate fixtures, handle claims and read the contracts behind every voyage.

DURATION	FOCUS	MODE
3 months	Contracts & claims	Online + tutor

- **Charter parties:** voyage and time charters and the clauses that cause disputes.
- **Bills of lading in law:** receipt, evidence of contract and document of title.
- **Laytime and demurrage:** tendering NORs, reading SOFs, presenting and disputing claims.
- **Liability and insurance:** the language of cargo claims, P&I cover and general average.
- **Professional correspondence:** negotiating with brokers, agents and counterparties in writing and in meetings.

DOCUMENTS YOU'LL WORK WITH

Charter party

Fixture recap

Laytime statement

Claim letter

HOW IT WORKS

Three months, never on your own

Each course combines self-paced work on our platform with a tutor who follows every participant from day one to the final report.

Self-paced platform work

Modules, real audio recordings, reading texts and self-correcting exercises, available 24/7 and on any device.

Continuous follow-up

Progress is tracked throughout the course. HR and team leads get clear updates, not surprises at the end.

Tutor on call

A dedicated tutor for live sessions, simulations and personalised feedback on speaking and writing.

Tailored to your operation

Examples, documents and scenarios adapted to your company: port, terminal, agency or fleet.

Operational simulation

Role-plays of manoeuvres, VHF communications and emergency scenarios.

Documentation under pressure

Reading and drafting B/Ls, SOFs, NORs and charter parties against the clock.

Individual coaching

Operational pronunciation and interview preparation for foreign-flag positions.

WHO IT'S FOR

Teams that have to operate in English without friction

Merchant marine officers and cadets

About to embark or aiming for foreign-flag positions.

Shipping agencies and customs brokers

Handling port calls, documents and cargo clearance.

Port terminal and logistics base staff

Coordinating berths, operations and daily communication with vessels.

Chartering, claims and legal teams

Negotiating fixtures, managing demurrage and dealing with P&I and insurers.

WHY E-DUTRAINING

We don't sell language classes

We design corporate communication programmes that translate into measurable performance for companies operating across Latin America and Europe.

Founded in 2010 and led by **Verónica de la Encina** (M.A. in English Language Teaching, Universidad de Jaén, Spain), former Director of Instituto Superior San Bartolomé and a long-standing board member of APRIR, the English Teachers' Association of Rosario.

Our maritime content is **co-developed with specialist teachers and validated by a maritime industry professional**, so every scenario, document and phrase reflects how the industry works.

30+

years of teaching experience

2010

leading corporate e-learning since

2

regions with corporate clients: Latin America and Europe

FIRST STEP

Request a free Global Readiness Audit

In under 30 minutes we assess your team's communication confidence and send you an executive report with the recommended level and next steps.

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WHATSAPP

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